

MONTHLY TDT ANALYSIS

Statistical and Graphical Reports for month ending August 31, 2022

Clerk of Court & Comptroller

Report for Month Ending

August 31, 2022

September 30, 2022

Tourist Development Council
Bay County, Florida



Council Members:

Attached please find statistical and graphical reports for the eleven months ending August 31st, 2022. Reports included herein include the following:

1. The "Cash Collection Analysis" report reflects actual dollars collected for the period and may include monies for past due taxes from previous reporting periods. This is typically the result of enforcement actions and/or payments against delinquent accounts.
2. The "Cash/Accrual Breakdown" represents the attribution of collected revenue. As collection is an ongoing process, numbers will change as earnings are applied to the period in which they were earned.
3. Statistical and graphic data are presented in accordance with guidelines established by Florida Statute and are based on Gross Rental Receipts reported.

Please be advised that there are inherent limitations to these reports that include but are not limited to:

1. All information is unaudited.
2. Statistical and graphic reports are only for Panama City Beach as Mexico Beach and Panama City have limited property counts.
3. "Gross Receipts" represent only one element in the calculation of the taxes owed.
4. Third party data obtained to provide enhanced statistical data, such as bedroom count, is outside these regulations.
5. All statistics are based upon tax returns that have been submitted and paid, even when there is no income to report. Statistics are subject to change due to subsequent collections and future enforcement action.
6. Unit counts for hotels, motels, and miscellaneous properties are obtained from representatives of those properties.
7. Miscellaneous properties include campgrounds, apartments, duplex / multifamily and timeshare properties.

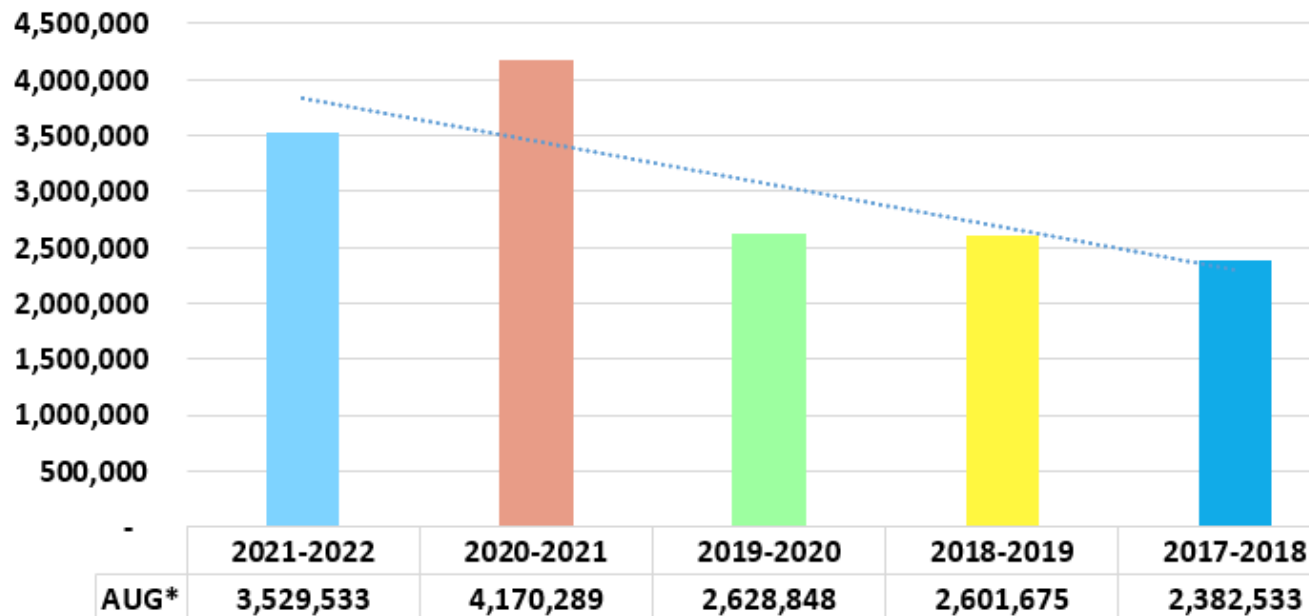
If I can be of further assistance to the Council, or should you wish to discuss this report further, please do not hesitate to contact me.

Sincerely,

Bill Kinsaul
Clerk of Court and Comptroller

Cash Collection Analysis: Panama City Beach

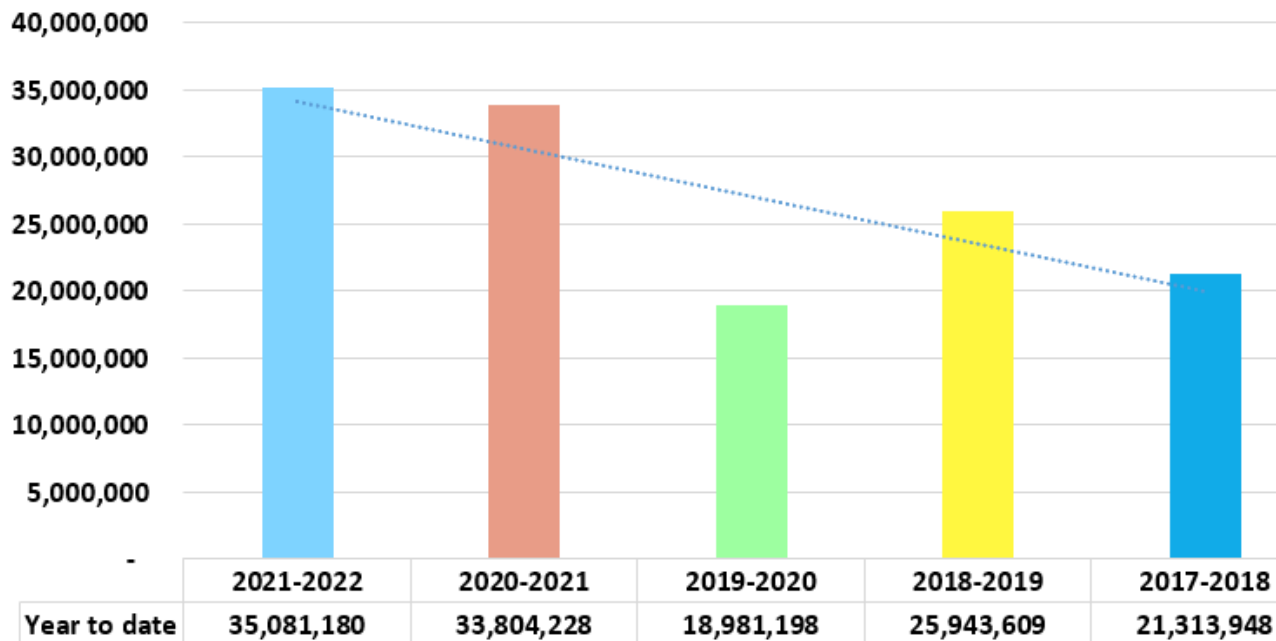
For the month ending
August 31, 2022



*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st; these figures will correspond with the October column in the Cash Accrual Breakdown).

Cash Collection Analysis: Panama City Beach

For eleven months ending
August 31, 2022



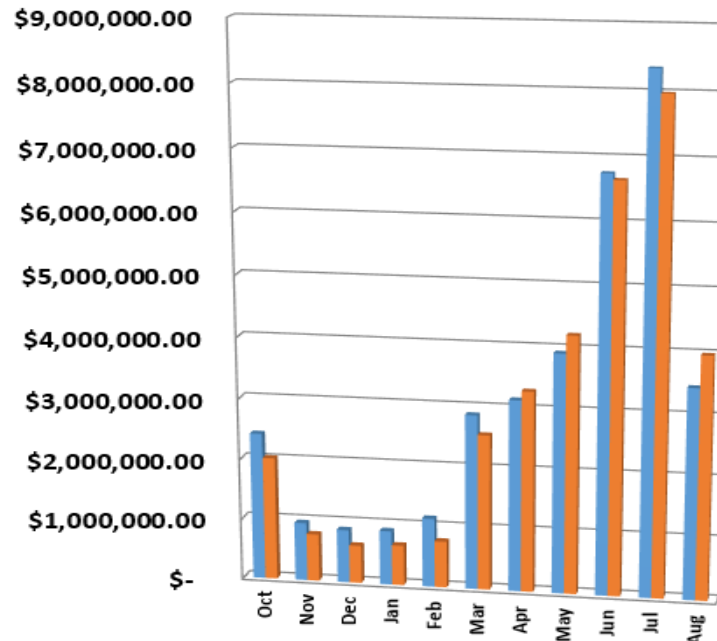
***Note:** This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st; these figures will correspond with the October column in the Cash Accrual Breakdown).

Accrual Attribution Data

Panama City Beach

| Accrual Attribution Data | | | | | |
|--------------------------|--|--|-----------------|-------------------|--|
| | <u>2021/2022 As of</u> <u>9/30/22</u> | <u>2020/2021 As of</u> <u>9/30/21</u> | <u>Variance</u> | <u>Variance %</u> | <u>2020/2021</u> <u>FINAL 9/30/22</u> |
| Oct | \$ 2,417,276.71 | \$ 2,019,845.97 | \$ 397,430.74 | 19.68% | \$ 2,272,260.57 |
| Nov | \$ 959,264.53 | \$ 778,835.44 | \$ 180,429.09 | 23.17% | \$ 773,407.05 |
| Dec | \$ 875,574.43 | \$ 623,930.90 | \$ 251,643.53 | 40.33% | \$ 629,489.63 |
| Jan | \$ 893,640.35 | \$ 661,336.92 | \$ 232,303.43 | 35.13% | \$ 658,068.99 |
| Feb | \$ 1,135,532.63 | \$ 764,916.87 | \$ 370,615.76 | 48.45% | \$ 758,218.71 |
| Mar | \$ 2,872,613.46 | \$ 2,553,942.21 | \$ 318,671.25 | 12.48% | \$ 2,543,460.52 |
| Apr | \$ 3,144,580.44 | \$ 3,293,102.06 | \$ (148,521.62) | -4.51% | \$ 3,274,500.42 |
| May | \$ 3,923,352.71 | \$ 4,216,694.12 | \$ (293,341.41) | -6.96% | \$ 4,209,468.82 |
| Jun | \$ 6,754,875.68 | \$ 6,656,344.47 | \$ 98,531.21 | 1.48% | \$ 6,618,467.21 |
| Jul | \$ 8,354,609.33 | \$ 7,980,823.53 | \$ 373,785.80 | 4.68% | \$ 8,026,202.80 |
| Aug | \$ 3,457,431.58 | \$ 3,980,832.91 | \$ (523,401.33) | -13.15% | \$ 4,108,568.58 |
| Sep | \$ 32,161.29 | \$ 33,397.87 | | | |
| | \$ 34,820,913.14 | \$ 33,564,003.27 | \$ 1,258,146.45 | 3.75% | \$ 33,872,113.30 |

■ 2021/2022 As of 9/30/22 ■ 2020/2021 As of 9/30/21



Cash / Accrual Breakdown

Panama City Beach FY2022

| | Collected in | | | | | | | | | | | |
|------|-----------------|-----------------|---------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | |
| Pre | \$ 95,094.46 | \$ 29,392.17 | \$ 43,263.83 | \$ 20,880.20 | \$ 6,628.28 | \$ 7,250.16 | \$ 3,488.09 | \$ 30,465.92 | \$ 14,583.88 | \$ 5,869.16 | \$ 3,350.57 | \$ 260,266.72 |
| Oct | \$ 2,335,738.26 | \$ 56,407.16 | \$ 9,445.05 | \$ 1,012.14 | \$ 1,437.53 | \$ 6,369.27 | \$ 3,969.41 | \$ 1,379.26 | \$ 1,053.51 | \$ 46.68 | \$ 418.44 | \$ 2,417,276.71 |
| Nov | \$ 9,507.94 | \$ 918,720.71 | \$ 16,821.59 | \$ 8,407.03 | \$ 964.28 | \$ 1,565.32 | \$ 1,235.09 | \$ 1,159.27 | \$ 781.72 | \$ 52.81 | \$ 48.77 | \$ 959,264.53 |
| Dec | | \$ 7,665.65 | \$ 770,021.25 | \$ 15,104.36 | \$ 10,543.35 | \$ 31,882.40 | \$ 6,652.33 | \$ 4,645.42 | \$ 10,051.50 | \$ 10,550.64 | \$ 8,457.53 | \$ 875,574.43 |
| Jan | | \$ 31.02 | \$ 7,477.69 | \$ 810,050.15 | \$ 42,794.49 | \$ 26,917.56 | \$ 2,768.29 | \$ 1,225.74 | \$ 914.95 | \$ 1,156.34 | \$ 304.12 | \$ 893,640.35 |
| Feb | | | \$ 784.95 | \$ 12,993.30 | \$ 1,043,349.97 | \$ 66,381.89 | \$ 6,491.47 | \$ 1,734.88 | \$ 1,267.19 | \$ 1,747.29 | \$ 781.69 | \$ 1,135,532.63 |
| Mar | | | | \$ 202.80 | \$ 26,927.41 | \$ 2,719,266.71 | \$ 97,367.29 | \$ 14,033.74 | \$ 8,590.60 | \$ 5,137.22 | \$ 1,087.69 | \$ 2,872,613.46 |
| Apr | | | | | \$ 1,222.89 | \$ 26,567.12 | \$ 3,008,163.99 | \$ 56,231.03 | \$ 44,742.59 | \$ 6,060.52 | \$ 1,592.30 | \$ 3,144,580.44 |
| May | | | | | | \$ 509.48 | \$ 32,636.27 | \$ 3,731,019.09 | \$ 148,681.09 | \$ 7,931.28 | \$ 2,575.50 | \$ 3,923,352.71 |
| Jun | | | | | | | \$ 155.95 | \$ 61,504.96 | \$ 6,622,282.26 | \$ 53,706.93 | \$ 17,225.58 | \$ 6,754,875.68 |
| Jul | | | | | | | | \$ 644.13 | \$ 108,148.43 | \$ 8,188,847.91 | \$ 56,968.86 | \$ 8,354,609.33 |
| Aug | | | | | | | | | \$ 630.67 | \$ 52,062.18 | \$ 3,404,738.73 | \$ 3,457,431.58 |
| Sep | | | | | | | | | | \$ 177.94 | \$ 31,983.35 | \$ 32,161.29 |
| Post | | | | | | | | | | | | \$ - |
| | \$ 2,440,340.66 | \$ 1,012,216.71 | \$ 847,814.36 | \$ 868,649.98 | \$ 1,133,868.20 | \$ 2,886,709.91 | \$ 3,162,928.18 | \$ 3,904,043.44 | \$ 6,961,728.39 | \$ 8,333,346.90 | \$ 3,529,533.13 | \$ 35,081,179.86 |

*Note: This report delineates the attribution of collected revenue in a given reporting period.



Schedule of Collection Allocation

Panama City Beach

For the month ending and fiscal year to date August 2022 and 2021

For the month ending August 2022

| | Current period | Prior periods | Total |
|--------------------------|------------------|---------------|------------------|
| Taxes | 3,427,270 | 81,692 | 3,508,961 |
| Penalties | 9,428 | 10,129 | 19,557 |
| Interest | 24 | 991 | 1,015 |
| Total Collections | 3,436,722 | 92,811 | 3,529,533 |

Fiscal year to date through August 2022

| | Current period | Prior periods | Total |
|--------------------------|-------------------|------------------|-------------------|
| Taxes | 33,893,005 | 997,558 | 34,890,562 |
| Penalties | 24,620 | 127,057 | 151,677 |
| Interest | 16,478 | 22,463 | 38,940 |
| Total Collections | 33,934,103 | 1,147,077 | 35,081,180 |

For the month ending August 2021

| | Current period | Prior periods | Total |
|--------------------------|------------------|----------------|------------------|
| Taxes | 3,936,846 | 176,111 | 4,112,957 |
| Penalties | 36,961 | 19,169 | 56,129 |
| Interest | 86 | 1,116 | 1,203 |
| Total Collections | 3,973,893 | 196,396 | 4,170,289 |

Fiscal year to date through August 2021

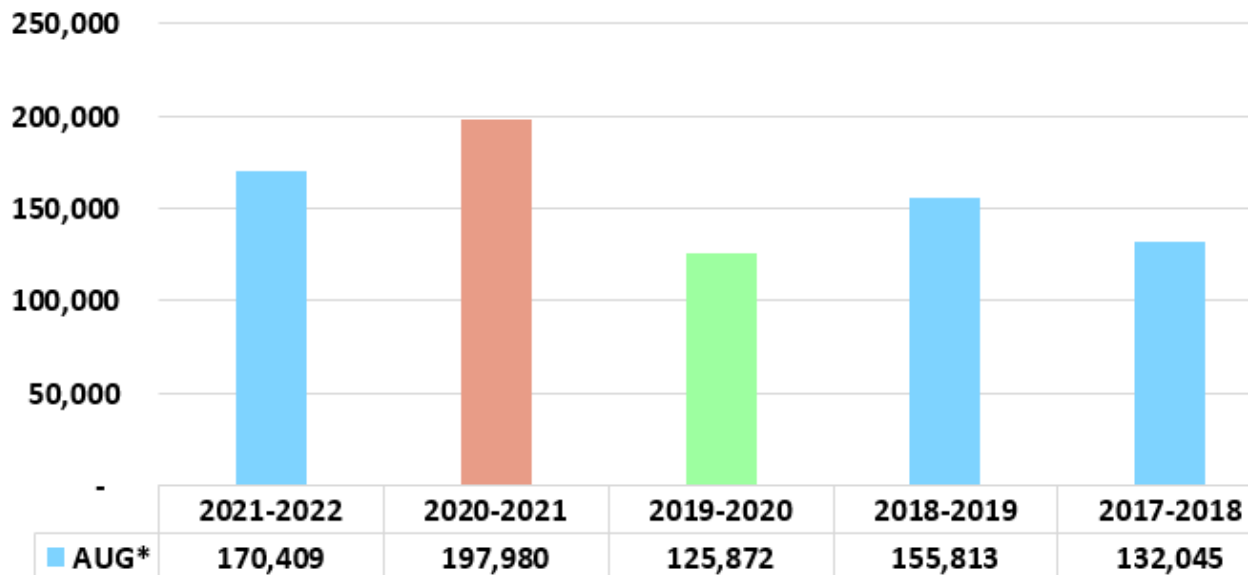
| | Current period | Prior periods | Total |
|--------------------------|-------------------|------------------|-------------------|
| Taxes | 32,681,407 | 881,105 | 33,562,513 |
| Penalties | 74,689 | 140,572 | 215,261 |
| Interest | 315 | 26,139 | 26,454 |
| Total Collections | 32,756,411 | 1,047,817 | 33,804,228 |



Cash Collection Analysis:

Panama City

For the month ending
August 31, 2022

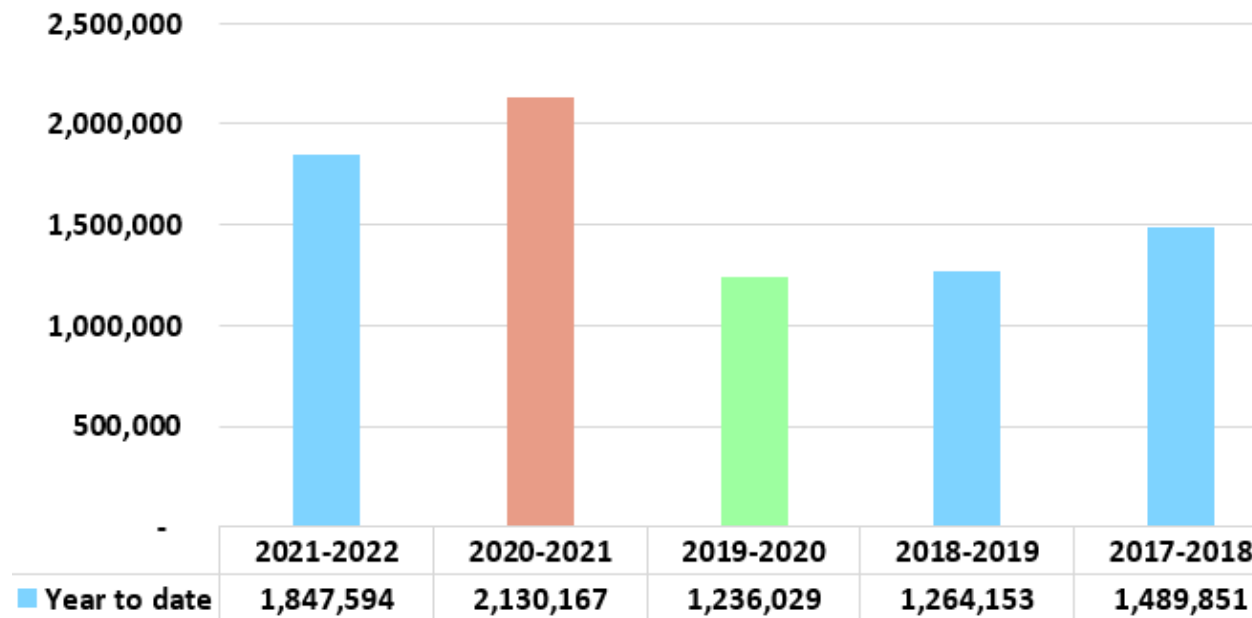


*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st; these figures will correspond with the October column in the Cash Accrual Breakdown).

Cash Collection Analysis:

Panama City

**For eleven months ending
August 31, 2022**



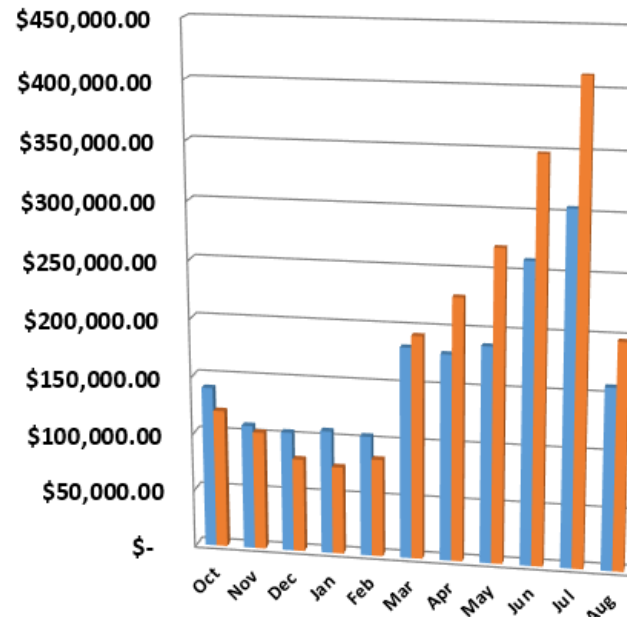
***Note:** This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st; these figures will correspond with the October column in the Cash Accrual Breakdown).

Accrual Attribution Data

Panama City

| Accrual Attribution Data | | | | | |
|--------------------------|--|--|-----------------|-------------------|--|
| | <u>2021/2022 As</u> <u>of 9/30/22</u> | <u>2020/2021 As</u> <u>of 9/30/21</u> | <u>Variance</u> | <u>Variance %</u> | <u>2020/2021</u> <u>FINAL 9/30/22</u> |
| Oct | \$ 139,707.69 | \$ 120,055.75 | \$ 19,651.94 | 16.37% | \$ 133,565.86 |
| Nov | \$ 108,386.72 | \$ 102,962.22 | \$ 5,424.50 | 5.27% | \$ 102,962.22 |
| Dec | \$ 104,394.31 | \$ 81,291.47 | \$ 23,102.84 | 28.42% | \$ 81,160.38 |
| Jan | \$ 107,470.61 | \$ 76,372.67 | \$ 31,097.94 | 40.72% | \$ 76,372.67 |
| Feb | \$ 104,788.11 | \$ 85,127.94 | \$ 19,660.17 | 23.09% | \$ 85,361.71 |
| Mar | \$ 183,371.78 | \$ 193,703.89 | \$ (10,332.11) | -5.33% | \$ 193,820.31 |
| Apr | \$ 179,370.49 | \$ 227,864.62 | \$ (48,494.13) | -21.28% | \$ 229,606.18 |
| May | \$ 187,806.71 | \$ 270,500.96 | \$ (82,694.25) | -30.57% | \$ 270,956.42 |
| Jun | \$ 260,831.35 | \$ 348,365.31 | \$ (87,533.96) | -25.13% | \$ 348,956.15 |
| Jul | \$ 305,053.89 | \$ 411,697.43 | \$ (106,643.54) | -25.90% | \$ 412,524.91 |
| Aug | \$ 158,213.23 | \$ 197,142.63 | \$ (38,929.40) | -19.75% | \$ 198,199.54 |
| Sep | \$ 32.32 | \$ 214.11 | | | |
| | \$ 1,839,427.21 | \$ 2,115,299.00 | \$ (275,690.00) | -13.03% | \$ 2,133,486.35 |

■ 2021/2022 As of 9/30/22 ■ 2020/2021 As of 9/30/21



Cash / Accrual Breakdown

Panama City
FY2022

| | Collected in | | | | | | | | | | | |
|------|---------------|---------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|
| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | |
| Pre | \$ 1,646.81 | \$ 648.85 | | | | | \$ 557.20 | \$ 727.06 | | \$ 142.42 | \$ 4,444.21 | \$ 8,166.55 |
| Oct | \$ 134,081.27 | \$ 3,843.09 | | \$ 293.95 | | \$ 41.03 | | | | \$ 750.00 | \$ 698.35 | \$ 139,707.69 |
| Nov | \$ 80.00 | \$ 95,269.79 | \$ 148.09 | \$ 12,480.29 | | | | | \$ 356.90 | | \$ 51.65 | \$ 108,386.72 |
| Dec | | \$ 357.25 | \$ 81,545.23 | \$ 12,503.65 | | | \$ 1,193.09 | \$ 1,126.74 | \$ 1,618.53 | \$ 649.32 | \$ 5,400.50 | \$ 104,394.31 |
| Jan | | | \$ 109.05 | \$ 106,888.00 | \$ 165.10 | | \$ 78.80 | | \$ 229.66 | | | \$ 107,470.61 |
| Feb | | | | | \$ 103,829.83 | \$ 535.34 | \$ 93.75 | | \$ 329.19 | | | \$ 104,788.11 |
| Mar | | | | | \$ 392.26 | \$ 182,129.62 | \$ 279.02 | | \$ 327.62 | \$ 243.26 | | \$ 183,371.78 |
| Apr | | | | | | \$ 87.75 | \$ 178,128.11 | \$ 459.19 | \$ 241.44 | \$ 122.84 | \$ 331.16 | \$ 179,370.49 |
| May | | | | | | | \$ 242.43 | \$ 186,293.44 | \$ 1,065.13 | | \$ 205.71 | \$ 187,806.71 |
| Jun | | | | | | | \$ 240.09 | \$ 336.82 | \$ 258,430.08 | \$ 1,389.61 | \$ 434.75 | \$ 260,831.35 |
| Jul | | | | | | | | | \$ 1,220.16 | \$ 303,070.81 | \$ 762.92 | \$ 305,053.89 |
| Aug | | | | | | | | | | \$ 165.53 | \$ 158,047.70 | \$ 158,213.23 |
| Sep | | | | | | | | | | | \$ 32.32 | \$ 32.32 |
| Post | | | | | | | | | | | | \$ - |
| | \$ 135,808.08 | \$ 100,118.98 | \$ 81,802.37 | \$ 132,165.89 | \$ 104,387.19 | \$ 182,793.74 | \$ 180,812.49 | \$ 188,943.25 | \$ 263,818.71 | \$ 306,533.79 | \$ 170,409.27 | \$ 1,847,593.76 |

*Note: This report delineates the attribution of collected revenue in a given reporting period.



Bay County
Tourist Development Council

Schedule of Collection Allocation

Panama City

For the month ending and fiscal year to date August 2022 and 2021

For the month ending August 2022

| | Current period | Prior periods | Total |
|--------------------------|----------------|---------------|----------------|
| Taxes | 158,030 | 11,257 | 169,287 |
| Penalties | 50 | 250 | 300 |
| Interest | - | 822 | 822 |
| Total Collections | 158,080 | 12,329 | 170,409 |

Fiscal year to date through August 2022

| | Current period | Prior periods | Total |
|--------------------------|------------------|---------------|------------------|
| Taxes | 1,788,508 | 50,480 | 1,838,988 |
| Penalties | 2,448 | 4,524 | 6,972 |
| Interest | 21 | 1,613 | 1,634 |
| Total Collections | 1,790,978 | 56,616 | 1,847,594 |

For the month ending August 2021

| | Current period | Prior periods | Total |
|--------------------------|----------------|---------------|----------------|
| Taxes | 196,678 | 921 | 197,599 |
| Penalties | 326 | 50 | 376 |
| Interest | 1 | 4 | 5 |
| Total Collections | 197,005 | 975 | 197,980 |

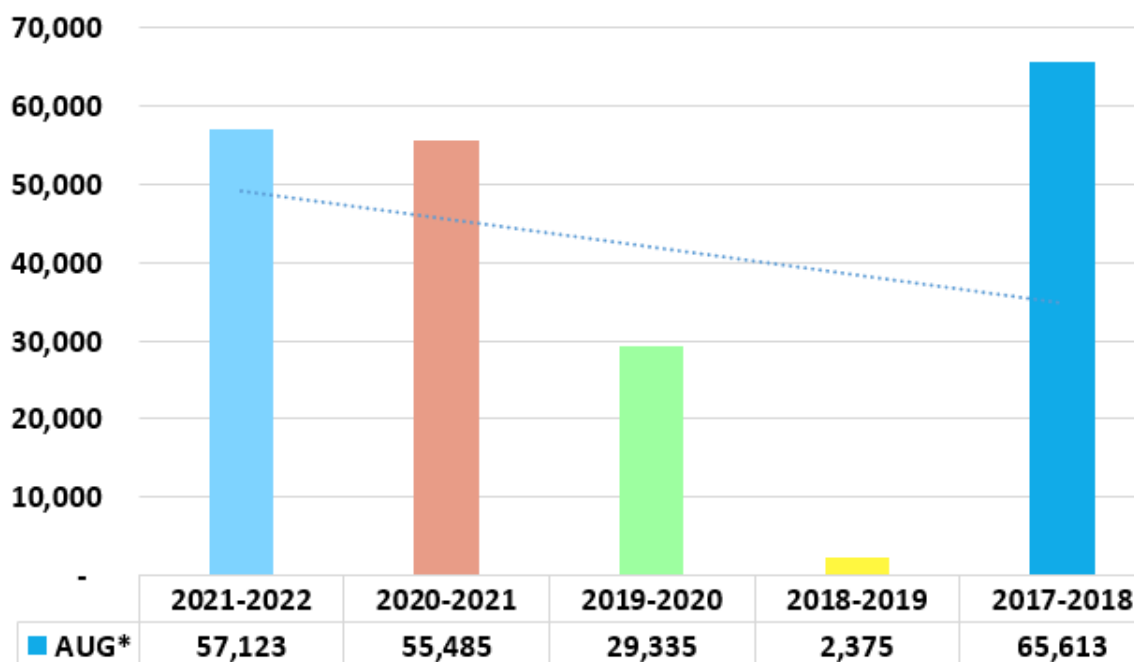
Fiscal year to date through August 2021

| | Current period | Prior periods | Total |
|--------------------------|------------------|---------------|------------------|
| Taxes | 2,060,139 | 61,264 | 2,121,403 |
| Penalties | 3,588 | 4,010 | 7,598 |
| Interest | 35 | 1,131 | 1,166 |
| Total Collections | 2,063,762 | 66,405 | 2,130,167 |



Cash Collection Analysis: Mexico Beach

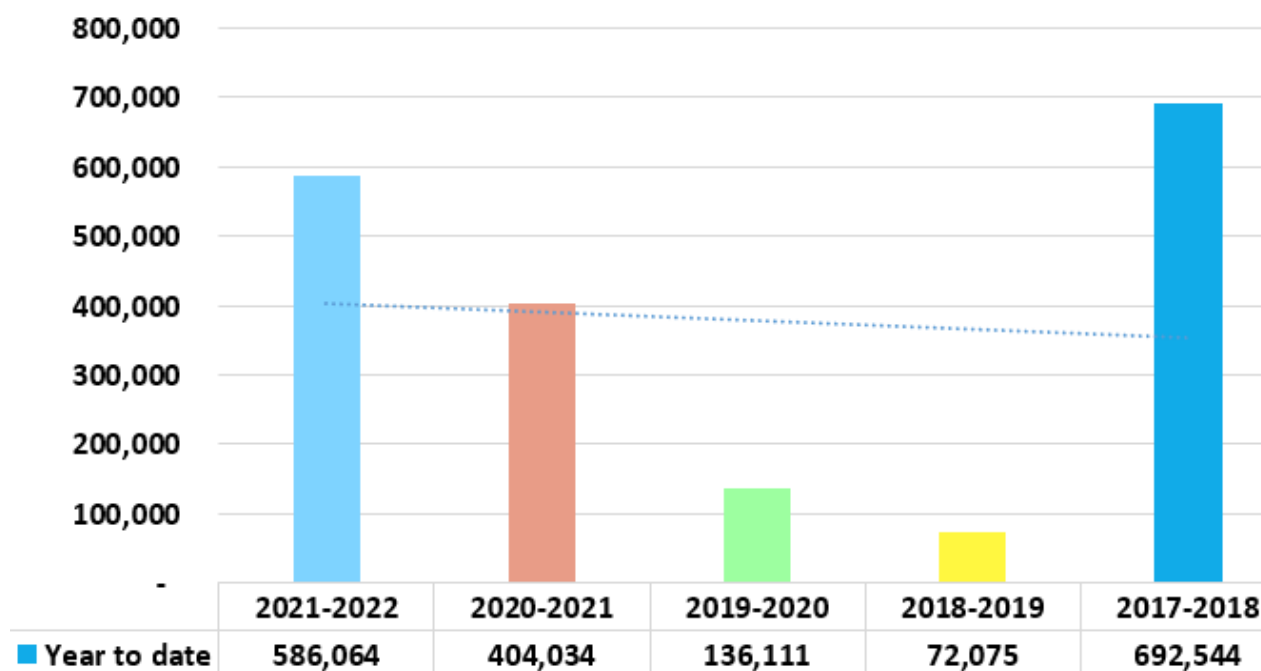
For the month ending
August 31, 2022



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Cash Collection Analysis: Mexico Beach

For eleven months ending
August 31, 2022



*Note: This report represents collections on a cash basis. The collection period is indicative of all cash receipts generated in the following month (i.e. September period collections are generated October 1st through October 31st; these figures will correspond with the October column in the Cash Accrual Breakdown).

Accrual Attribution Data

Mexico Beach

| Accrual Attribution Data | | | | | |
|--------------------------|---------------------|---------------------|-----------------|-------------------|----------------------|
| | <u>2021/2022 As</u> | <u>2020/2021 As</u> | <u>Variance</u> | <u>Variance %</u> | <u>2020/2021</u> |
| | <u>of 9/30/22</u> | <u>of 9/30/21</u> | | | <u>FINAL 9/30/22</u> |
| Oct | \$ 39,327.73 | \$ 12,958.76 | \$ 26,368.97 | 203.48% | \$ 17,947.28 |
| Nov | \$ 15,775.01 | \$ 9,663.29 | \$ 6,111.72 | 63.25% | \$ 9,586.45 |
| Dec | \$ 17,385.90 | \$ 10,807.25 | \$ 6,578.65 | 60.87% | \$ 11,522.34 |
| Jan | \$ 18,267.54 | \$ 12,981.55 | \$ 5,285.99 | 40.72% | \$ 12,927.31 |
| Feb | \$ 20,936.97 | \$ 12,043.77 | \$ 8,893.20 | 73.84% | \$ 12,043.77 |
| Mar | \$ 47,677.66 | \$ 32,008.13 | \$ 15,669.53 | 48.95% | \$ 32,008.13 |
| Apr | \$ 51,857.30 | \$ 35,770.74 | \$ 16,086.56 | 44.97% | \$ 36,085.09 |
| May | \$ 58,122.02 | \$ 45,267.90 | \$ 12,854.12 | 28.40% | \$ 46,109.49 |
| Jun | \$ 111,927.26 | \$ 79,638.86 | \$ 32,288.40 | 40.54% | \$ 81,475.98 |
| Jul | \$ 143,889.72 | \$ 96,955.09 | \$ 46,934.63 | 48.41% | \$ 98,621.39 |
| Aug | \$ 51,707.17 | \$ 49,464.69 | \$ 2,242.48 | 4.53% | \$ 50,888.19 |
| Sep | \$ 374.86 | \$ 632.80 | | | |
| | \$ 577,249.14 | \$ 398,192.83 | \$ 179,314.25 | 45.03% | \$ 409,215.42 |

■ 2021/2022 As of 9/30/22 ■ 2020/2021 As of 9/30/21



Cash / Accrual Breakdown

Mexico Beach FY2022

| | Collected in | | | | | | | | | | | |
|------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|--------------|---------------|
| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | |
| Pre | \$ 4,543.85 | \$ 992.33 | | | | | | | | \$ 3,223.64 | \$ 55.09 | \$ 8,814.91 |
| Oct | \$ 35,136.91 | \$ 3,434.28 | \$ 498.27 | | | | | | | \$ 164.61 | \$ 93.66 | \$ 39,327.73 |
| Nov | \$ 180.86 | \$ 15,121.84 | \$ 344.43 | \$ 50.00 | | | | | | \$ 77.88 | | \$ 15,775.01 |
| Dec | | \$ 532.25 | \$ 13,239.24 | \$ 338.61 | \$ 0.18 | | \$ 519.35 | \$ 65.35 | | \$ 2,690.92 | | \$ 17,385.90 |
| Jan | | | \$ 246.32 | \$ 17,385.16 | \$ 132.88 | \$ 50.00 | \$ 157.50 | | | \$ 295.68 | | \$ 18,267.54 |
| Feb | | | | \$ 209.07 | \$ 19,329.82 | \$ 556.84 | \$ 546.59 | | | \$ 294.65 | | \$ 20,936.97 |
| Mar | | | | | \$ 956.23 | \$ 44,920.94 | \$ 1,539.06 | | | \$ 261.43 | | \$ 47,677.66 |
| Apr | | | | | | \$ 434.58 | \$ 49,429.40 | \$ 1,372.77 | | \$ 399.16 | \$ 221.39 | \$ 51,857.30 |
| May | | | | | | | \$ 1,918.22 | \$ 55,411.64 | | \$ 571.80 | \$ 220.36 | \$ 58,122.02 |
| Jun | | | | | | | | \$ 1,325.37 | \$ 107,284.06 | \$ 922.70 | \$ 2,395.13 | \$ 111,927.26 |
| Jul | | | | | | | | | \$ 2,149.93 | \$ 139,374.53 | \$ 2,365.26 | \$ 143,889.72 |
| Aug | | | | | | | | | | \$ 310.39 | \$ 51,396.78 | \$ 51,707.17 |
| Sep | | | | | | | | | | | \$ 374.86 | \$ 374.86 |
| Post | | | | | | | | | | | | \$ - |
| | \$ 39,861.62 | \$ 20,080.70 | \$ 14,328.26 | \$ 17,982.84 | \$ 20,419.11 | \$ 45,962.36 | \$ 54,110.12 | \$ 58,175.13 | \$ 109,433.99 | \$ 148,587.39 | \$ 57,122.53 | \$ 586,064.05 |

*Note: This report delineates the attribution of collected revenue in a given reporting period.

Schedule of Collection Allocation

Mexico Beach

For the month ending and fiscal year to date August 2022 and 2021

For the month ending August 2022

| | Current period | Prior periods | Total |
|--------------------------|----------------|---------------|---------------|
| Taxes | 51,722 | 4,948 | 56,669 |
| Penalties | 50 | 360 | 410 |
| Interest | 0 | 43 | 43 |
| Total Collections | 51,772 | 5,351 | 57,123 |

Fiscal year to date through August 2022

| | Current period | Prior periods | Total |
|--------------------------|----------------|---------------|----------------|
| Taxes | 555,109 | 25,443 | 580,552 |
| Penalties | 1,408 | 3,356 | 4,763 |
| Interest | 152 | 597 | 749 |
| Total Collections | 556,668 | 29,396 | 586,064 |

For the month ending August 2021

| | Current period | Prior periods | Total |
|--------------------------|----------------|---------------|---------------|
| Taxes | 49,261 | 5,478 | 54,739 |
| Penalties | 352 | 313 | 664 |
| Interest | 1 | 81 | 82 |
| Total Collections | 49,614 | 5,872 | 55,485 |

Fiscal year to date through August 2021

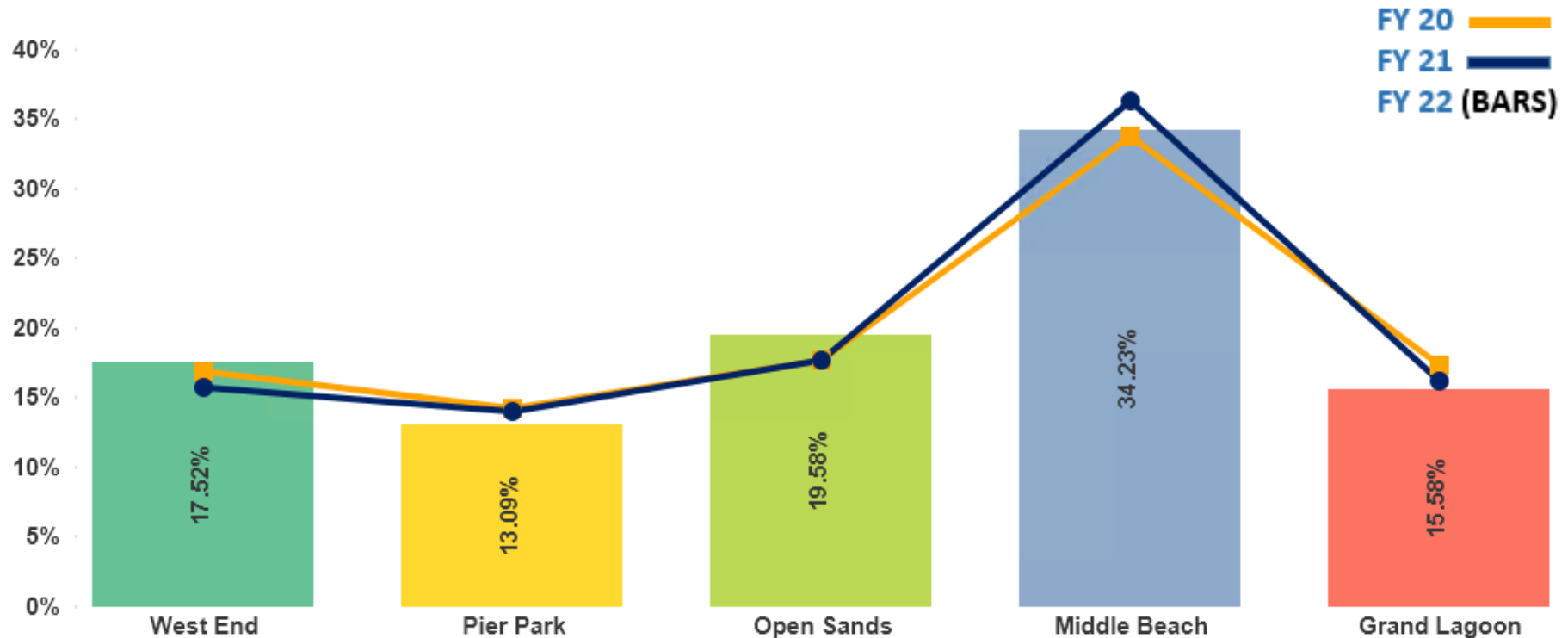
| | Current period | Prior periods | Total |
|--------------------------|----------------|---------------|----------------|
| Taxes | 375,499 | 24,049 | 399,548 |
| Penalties | 1,424 | 2,422 | 3,846 |
| Interest | 4 | 635 | 640 |
| Total Collections | 376,928 | 27,106 | 404,034 |



TDC Zones: Panama City Beach and Surrounding

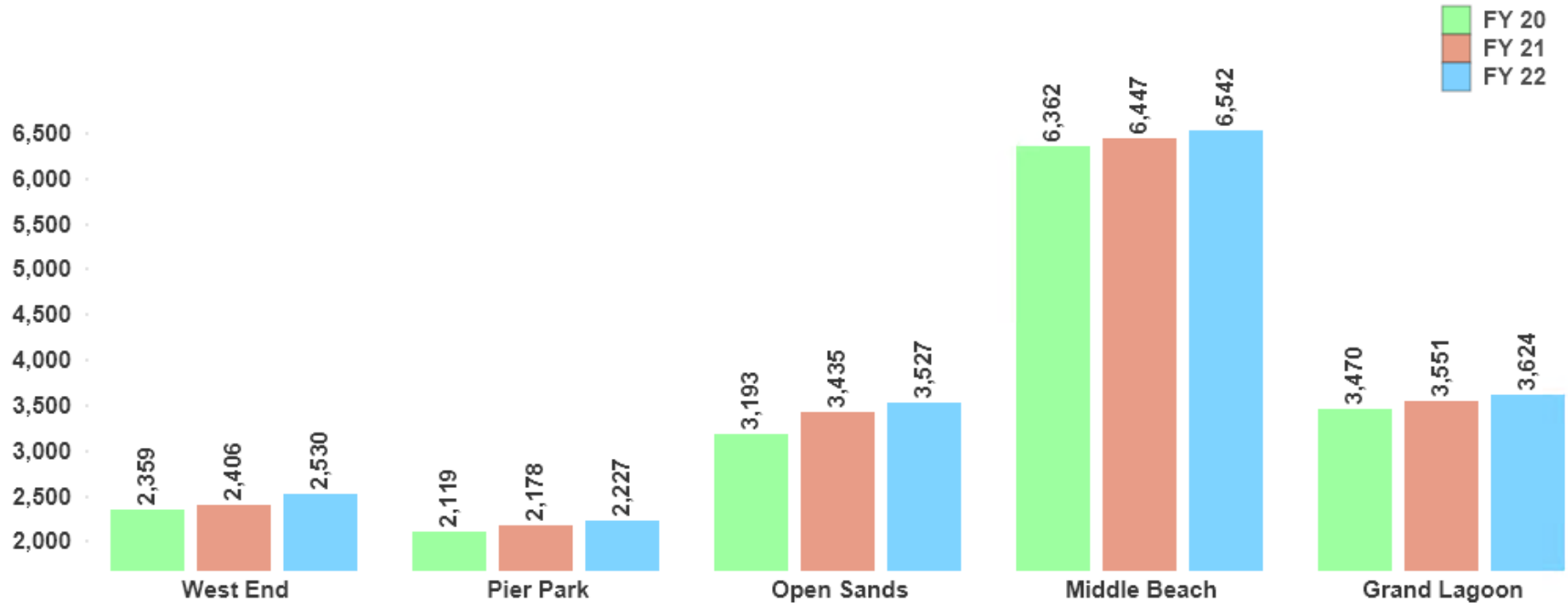


Annual % of Gross Receipts by Zones Three Year August Comparison



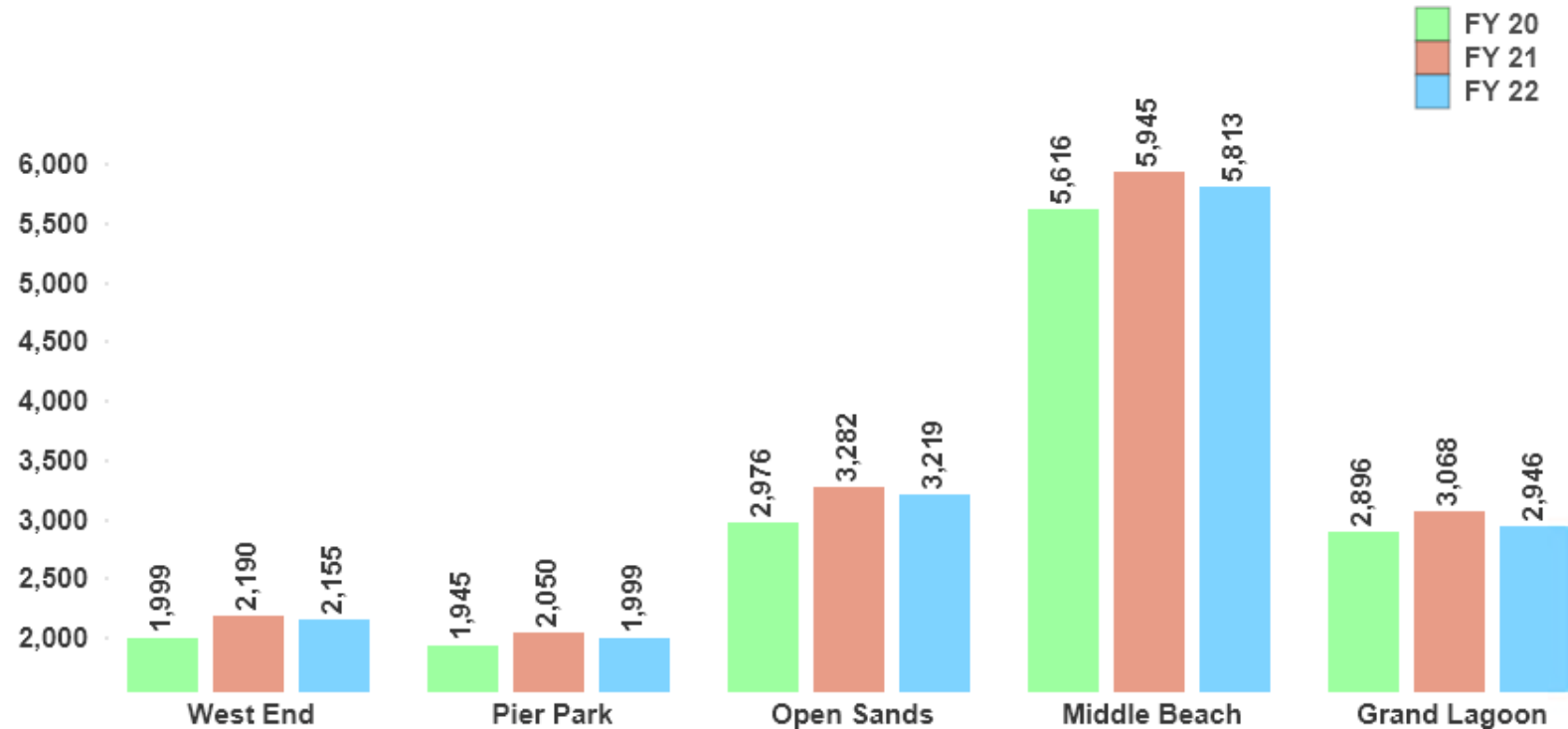
| Aug | West End | Pier Park | Open Sands | Middle Beach | Grand Lagoon |
|------|----------|-----------|------------|--------------|--------------|
| FY20 | 16.94% | 14.24% | 17.72% | 33.77% | 17.33% |
| FY21 | 15.69% | 14.07% | 17.73% | 36.28% | 16.23% |
| FY22 | 17.52% | 13.09% | 19.58% | 34.23% | 15.58% |

Total Unit Count Three Year August Comparison



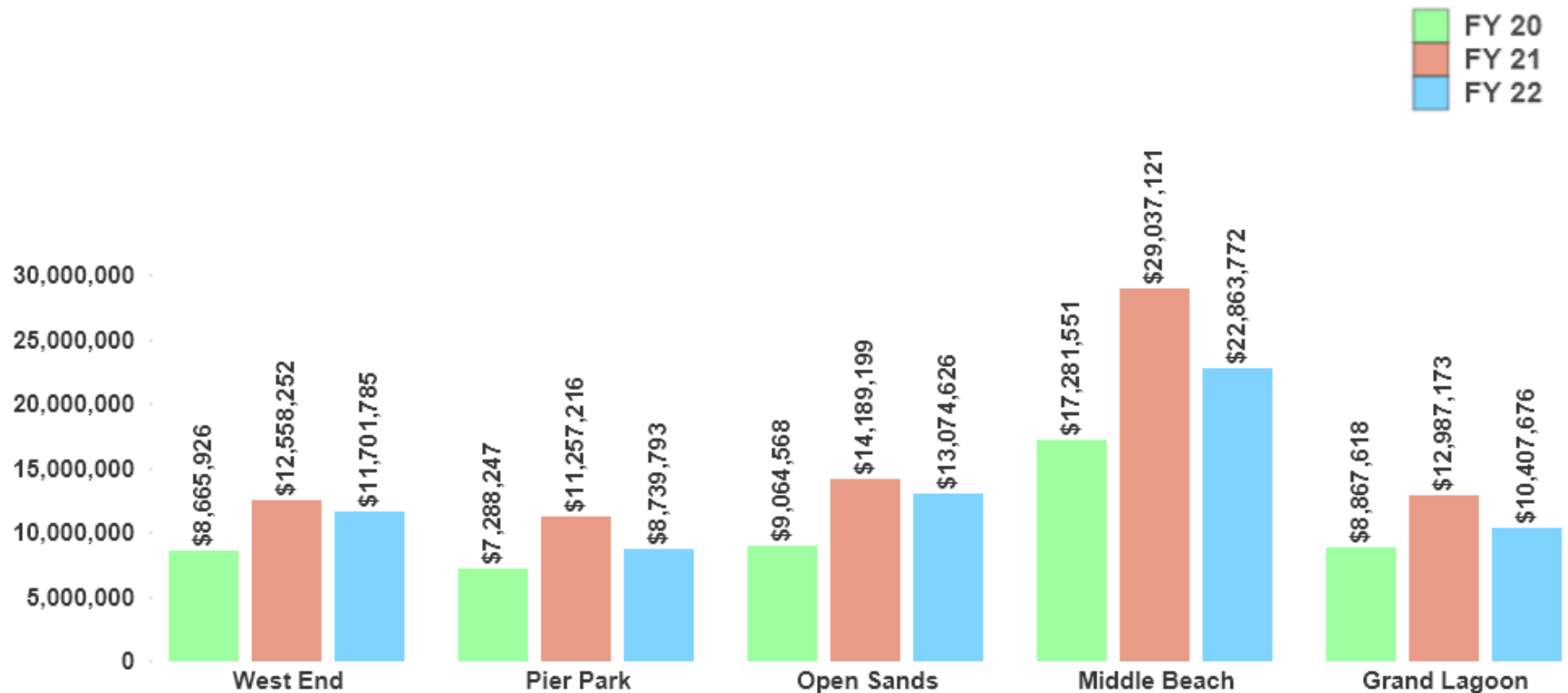
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| FY 20 | 17,250 | 17,228 | 17,540 | 17,307 | 16,917 | 17,139 | 17,198 | 17,464 | 17,561 | 17,574 | 17,503 | 17,681 |
| FY 21 | 17,597 | 17,582 | 17,783 | 17,649 | 17,676 | 18,016 | 17,989 | 18,082 | 18,223 | 17,987 | 18,017 | 18,004 |
| FY 22 | 17,889 | 17,839 | 17,951 | 17,814 | 17,909 | 18,127 | 18,235 | 18,307 | 18,535 | 18,396 | 18,450 | |

Unit Count Reporting Income Three Year August Comparison



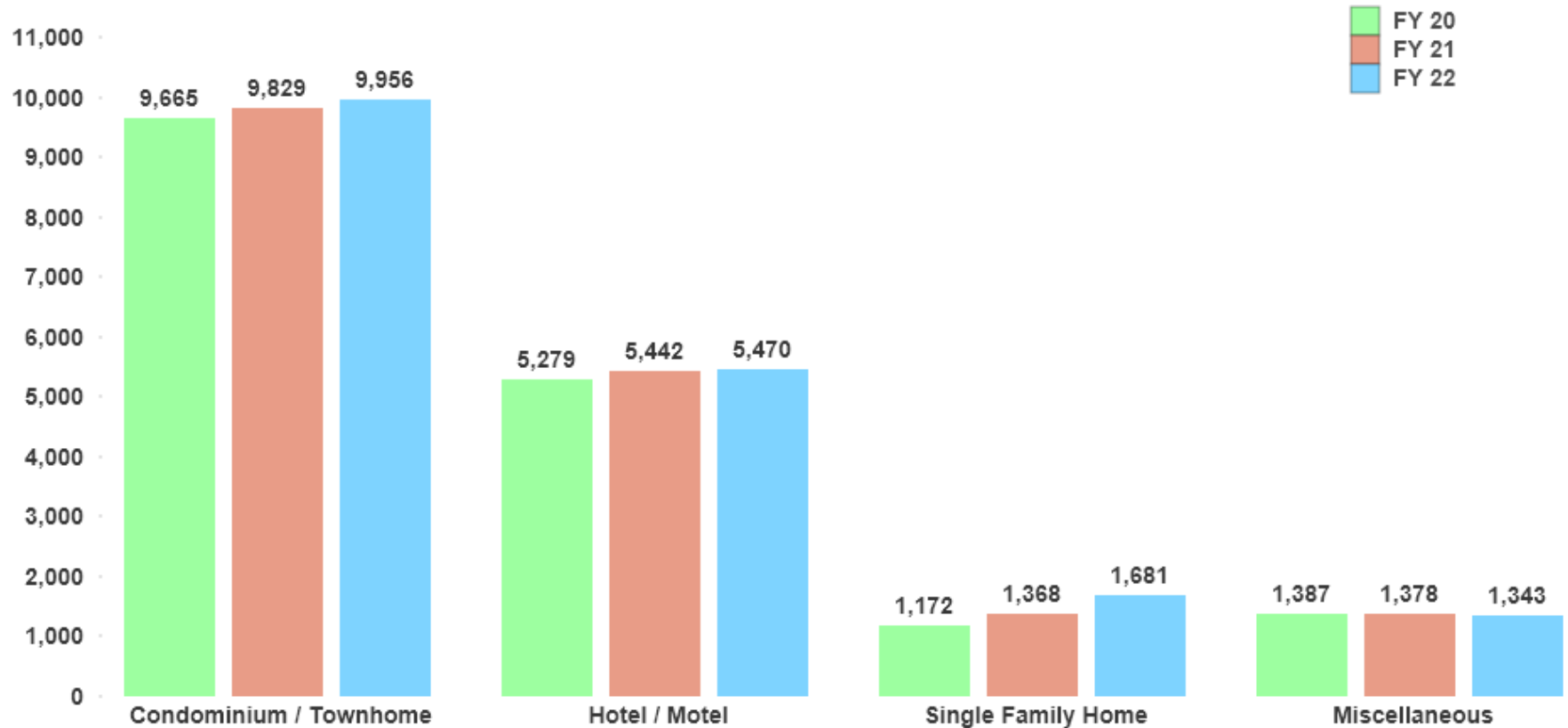
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| FY 20 | 14,468 | 10,954 | 10,997 | 11,629 | 12,430 | 12,940 | 5,818 | 12,981 | 15,847 | 16,045 | 15,432 | 15,626 |
| FY 21 | 15,000 | 12,064 | 10,770 | 11,470 | 11,803 | 15,239 | 15,796 | 16,251 | 16,620 | 16,580 | 16,535 | 16,059 |
| FY 22 | 15,586 | 12,109 | 11,911 | 12,310 | 12,717 | 15,095 | 15,513 | 16,343 | 16,955 | 16,953 | 16,132 | |

Gross Rental Receipts Three Year August Comparison



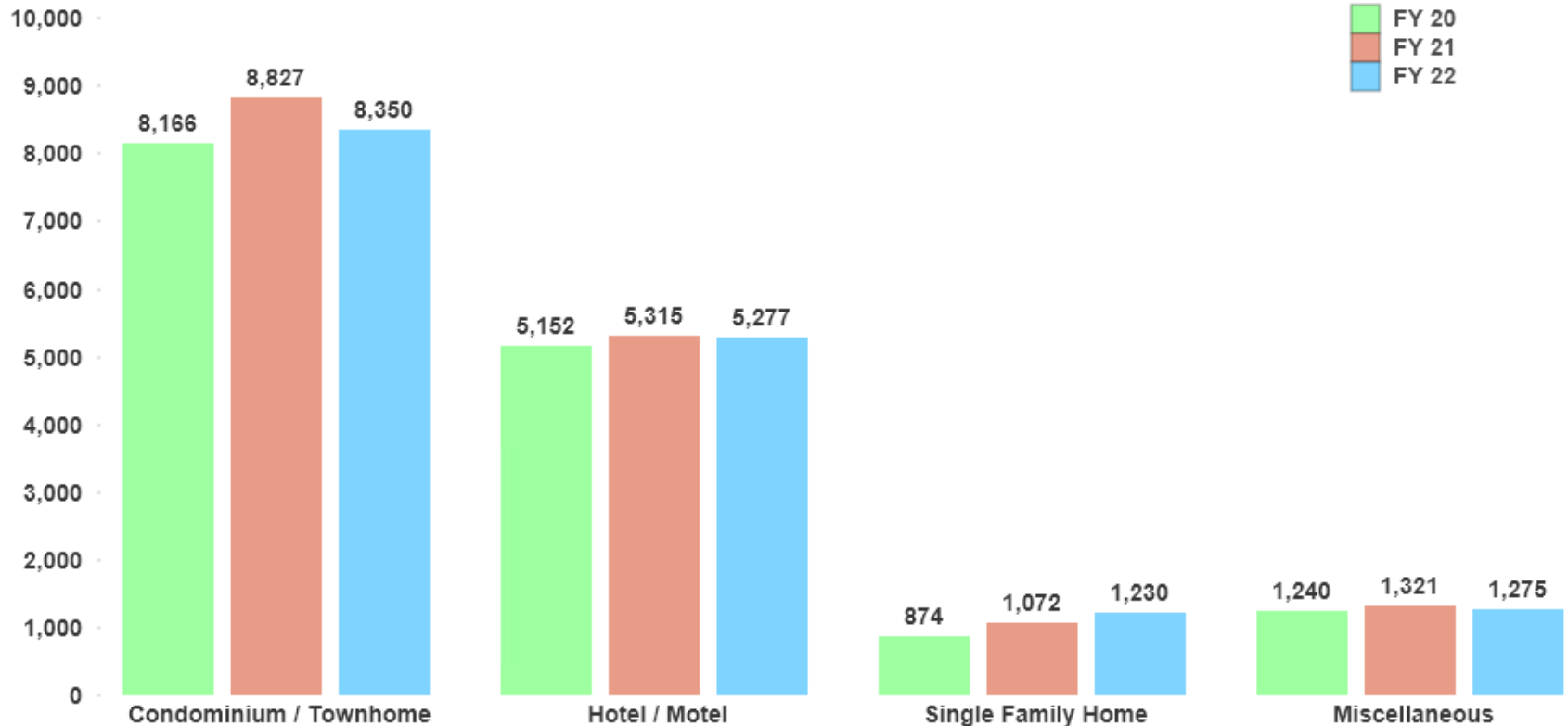
*Rounded to nearest whole dollar per each element

Unit Count by Property Type Three Years - August

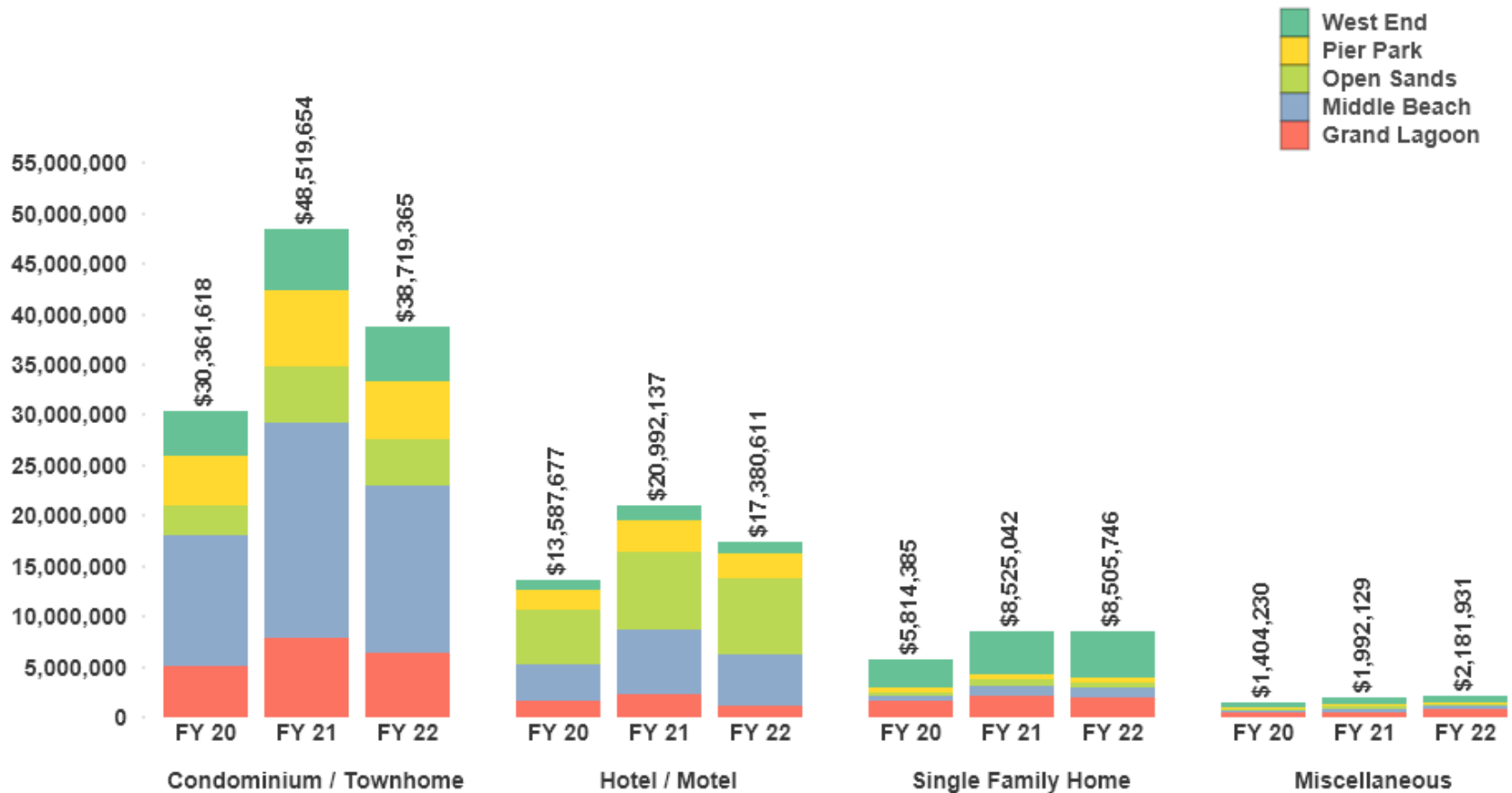


Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.

Unit Count Reporting Income by Property Type - Three Year – August



Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.

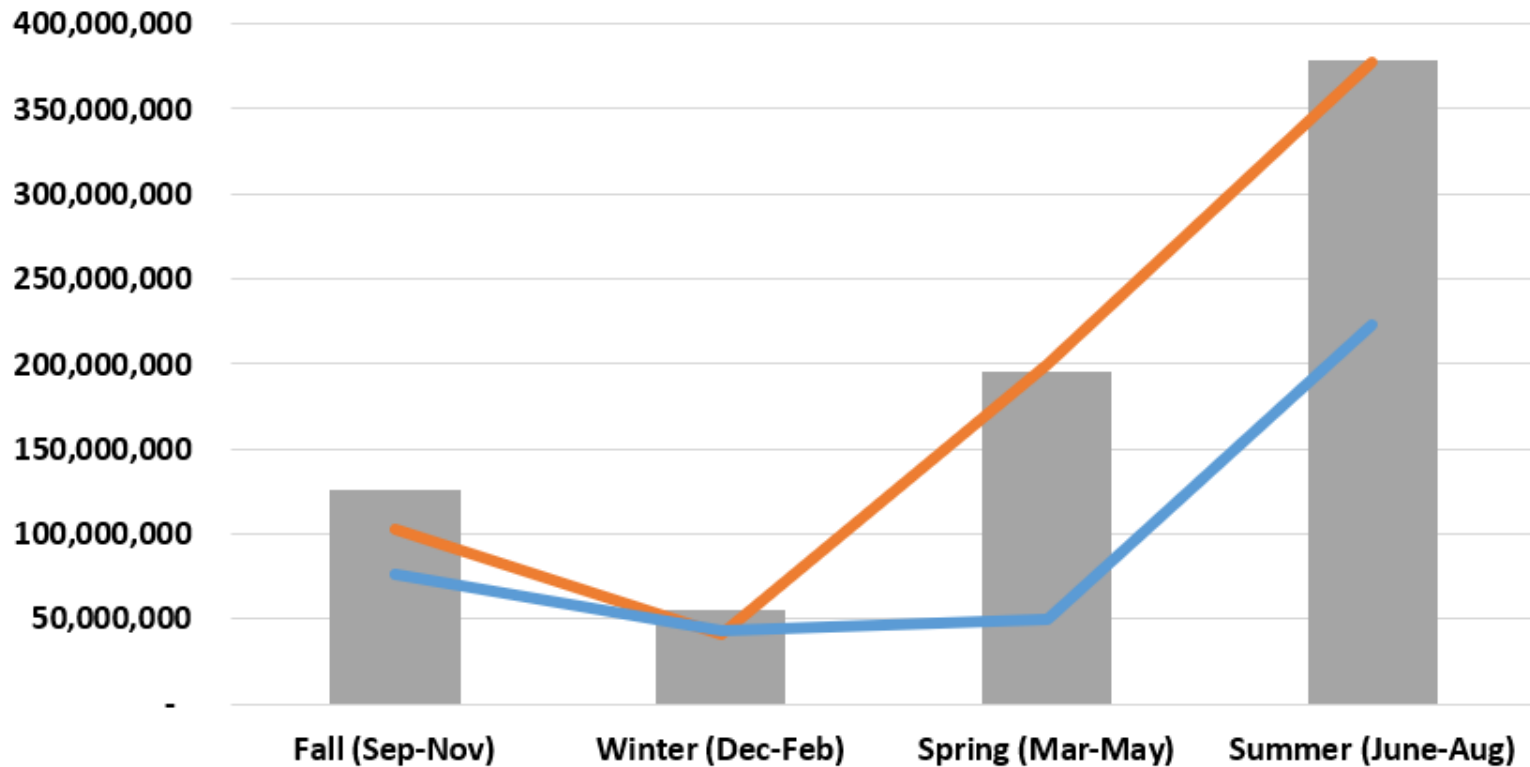


Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.

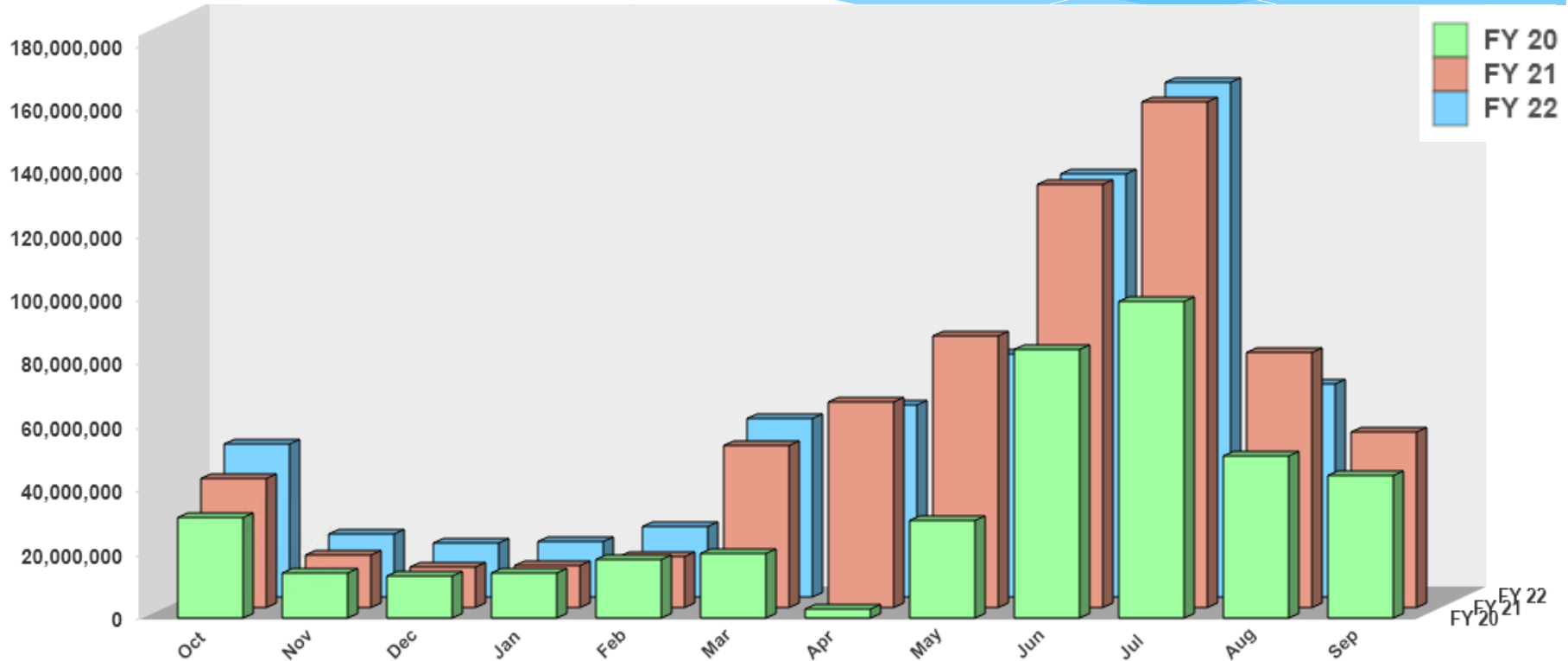
***Rounded to nearest whole dollar per each element**

Seasonal Gross Receipts Three Year Comparison

■ 2021-2022 — 2020-2021 — 2019-2020



Fiscal Year Ending September 30, 2022



| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep |
|-------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|--------------|--------------|
| FY 20 | \$31,812,102 | \$13,926,889 | \$13,263,098 | \$13,998,589 | \$18,433,212 | \$20,348,174 | \$2,827,428 | \$30,553,183 | \$84,629,436 | \$99,605,210 | \$51,167,911 | \$44,821,853 |
| FY 21 | \$40,691,424 | \$16,752,826 | \$12,895,801 | \$13,328,610 | \$15,867,649 | \$50,819,069 | \$64,740,833 | \$85,422,319 | \$133,282,942 | \$159,251,534 | \$80,028,961 | \$55,425,889 |
| FY 22 | \$48,357,084 | \$19,610,549 | \$16,876,887 | \$17,351,531 | \$22,261,912 | \$56,184,350 | \$60,369,463 | \$76,524,859 | \$132,874,595 | \$161,651,452 | \$66,787,653 | |

*Rounded to nearest whole dollar per each element

MONTHLY TDT DATA DETAIL

Tourist Tax Data and Statistics Report for Panama City Beach Area for month ending: August 31, 2022



**Bay County
Tourist Development Council**

| GIS_Zone_Desc | BedRoomGroup | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug |
|---------------|--------------|-------|-----|-----|-----|-----|-------|-------|-------|-------|-------|-------|
| West End | 1 Bedroom | 316 | 219 | 185 | 200 | 226 | 307 | 313 | 330 | 342 | 347 | 324 |
| | 2 Bedroom | 553 | 329 | 302 | 329 | 406 | 541 | 567 | 639 | 671 | 665 | 603 |
| | 3+ Bedrooms | 170 | 121 | 91 | 90 | 110 | 157 | 158 | 173 | 181 | 179 | 157 |
| Pier Park | 1 Bedroom | 492 | 362 | 288 | 333 | 371 | 468 | 485 | 524 | 546 | 544 | 488 |
| | 2 Bedroom | 491 | 390 | 289 | 312 | 371 | 477 | 498 | 517 | 532 | 527 | 487 |
| | 3+ Bedrooms | 175 | 151 | 115 | 115 | 123 | 165 | 175 | 183 | 188 | 189 | 182 |
| Open Sands | 1 Bedroom | 527 | 353 | 378 | 369 | 415 | 478 | 505 | 552 | 556 | 569 | 548 |
| | 2 Bedroom | 327 | 221 | 200 | 219 | 241 | 290 | 325 | 340 | 347 | 358 | 327 |
| | 3+ Bedrooms | 159 | 128 | 115 | 96 | 105 | 150 | 155 | 160 | 163 | 164 | 154 |
| Middle Beach | 1 Bedroom | 1,442 | 810 | 966 | 921 | 980 | 1,368 | 1,446 | 1,555 | 1,541 | 1,614 | 1,487 |
| | 2 Bedroom | 1,368 | 867 | 905 | 930 | 987 | 1,278 | 1,334 | 1,359 | 1,457 | 1,443 | 1,341 |
| | 3+ Bedrooms | 773 | 538 | 516 | 517 | 547 | 782 | 814 | 870 | 913 | 914 | 861 |
| Grand Lagoon | 1 Bedroom | 340 | 196 | 200 | 225 | 231 | 323 | 339 | 361 | 407 | 411 | 381 |
| | 2 Bedroom | 790 | 451 | 448 | 549 | 591 | 765 | 770 | 849 | 921 | 921 | 725 |
| | 3+ Bedrooms | 273 | 175 | 164 | 173 | 167 | 241 | 257 | 288 | 315 | 310 | 285 |

Panama City Beach

Bedroom Type Reporting Gross Receipts grouped by Condominium / Townhome property type Fiscal Year thru August 31, 2022

| GIS_Zone_Desc | BedRoomGroup | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug |
|---------------|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|----------------|
| West End | 1 Bedroom | \$960,242.64 | \$308,673.21 | \$219,779.44 | \$305,979.55 | \$411,992.96 | \$1,107,275.14 | \$1,215,008.69 | \$1,421,309.44 | \$2,534,250.49 | \$3,003,824.87 | \$1,295,125.91 |
| | 2 Bedroom | \$2,000,954.37 | \$548,668.03 | \$437,136.92 | \$613,735.29 | \$896,156.76 | \$2,117,062.11 | \$2,492,368.15 | \$3,137,468.09 | \$5,963,751.15 | \$6,674,718.85 | \$2,888,252.60 |
| | 3+ Bedrooms | \$926,654.93 | \$316,061.59 | \$222,646.45 | \$227,404.61 | \$280,420.83 | \$882,199.10 | \$993,995.66 | \$1,342,076.93 | \$2,514,275.24 | \$2,862,763.76 | \$1,172,806.95 |
| Pier Park | 1 Bedroom | \$1,586,074.82 | \$560,504.71 | \$373,277.99 | \$500,639.63 | \$756,592.59 | \$1,742,489.90 | \$1,976,423.83 | \$2,491,684.23 | \$4,158,800.57 | \$4,831,260.42 | \$1,878,632.55 |
| | 2 Bedroom | \$1,992,554.38 | \$750,903.85 | \$455,299.66 | \$604,169.37 | \$902,733.93 | \$2,127,706.79 | \$2,442,308.56 | \$2,975,205.82 | \$5,391,760.69 | \$6,662,062.48 | \$2,605,374.89 |
| | 3+ Bedrooms | \$949,118.07 | \$419,029.95 | \$218,319.82 | \$273,822.17 | \$331,022.36 | \$994,565.96 | \$1,131,477.34 | \$1,391,251.34 | \$2,600,112.05 | \$3,146,157.50 | \$1,276,377.48 |
| Open Sands | 1 Bedroom | \$1,391,716.45 | \$483,947.34 | \$427,936.25 | \$511,137.32 | \$687,521.39 | \$1,538,383.35 | \$1,698,123.45 | \$2,347,256.53 | \$3,576,840.99 | \$4,452,305.50 | \$2,015,810.15 |
| | 2 Bedroom | \$1,128,773.90 | \$393,965.24 | \$332,128.96 | \$422,642.45 | \$510,390.30 | \$1,098,331.90 | \$1,397,762.47 | \$1,715,592.55 | \$3,133,781.16 | \$4,145,728.19 | \$1,574,805.74 |
| | 3+ Bedrooms | \$892,422.47 | \$357,241.90 | \$323,466.26 | \$233,479.14 | \$271,375.78 | \$968,265.44 | \$1,041,468.37 | \$1,166,942.75 | \$2,227,944.68 | \$2,839,870.08 | \$1,082,039.83 |
| Middle Beach | 1 Bedroom | \$3,351,638.69 | \$946,462.79 | \$1,052,499.40 | \$1,115,740.55 | \$1,466,660.20 | \$4,493,340.83 | \$4,553,373.24 | \$6,410,252.98 | \$10,563,404.86 | \$13,183,564.28 | \$5,236,853.24 |
| | 2 Bedroom | \$4,449,148.04 | \$1,408,462.88 | \$1,256,830.96 | \$1,431,265.26 | \$1,895,281.07 | \$5,061,124.08 | \$5,306,684.28 | \$7,067,031.04 | \$13,348,849.02 | \$16,048,919.78 | \$6,326,235.92 |
| | 3+ Bedrooms | \$3,669,312.12 | \$1,211,499.93 | \$1,207,266.61 | \$937,710.16 | \$1,100,384.66 | \$4,308,105.12 | \$4,063,127.11 | \$5,476,035.04 | \$10,520,395.28 | \$13,014,034.01 | \$4,952,694.67 |
| Grand Lagoon | 1 Bedroom | \$911,011.94 | \$278,330.80 | \$234,176.62 | \$365,392.57 | \$410,682.28 | \$912,729.96 | \$1,095,478.92 | \$1,516,069.64 | \$2,561,313.43 | \$3,057,757.70 | \$1,336,208.40 |
| | 2 Bedroom | \$2,624,768.77 | \$768,454.18 | \$857,929.55 | \$1,032,687.18 | \$1,225,999.06 | \$2,451,356.69 | \$2,693,809.06 | \$3,868,219.43 | \$7,745,375.47 | \$9,718,375.48 | \$3,115,424.68 |
| | 3+ Bedrooms | \$1,361,490.02 | \$413,079.84 | \$366,367.96 | \$401,229.65 | \$410,702.67 | \$1,109,977.41 | \$1,316,713.08 | \$1,898,634.91 | \$3,779,458.89 | \$4,748,252.53 | \$1,962,722.46 |

Reporting Units and Gross Receipts for Hotel/Motel, Single Family and Miscellaneous property types for month ending August 31, 2022

| | |
|-----------------------------|---------------------|
| Hotel/Motel Units: | 5,277 |
| Hotel/Motel Gross Receipts: | \$17,380,611 |

| | |
|-------------------------------|--------------------|
| Single Family Units: | 1,230 |
| Single Family Gross Receipts: | \$8,505,746 |

| | |
|-------------------------------|--------------------|
| Miscellaneous Units: | 1,275 |
| Miscellaneous Gross Receipts: | \$2,181,930 |

Miscellaneous Includes: Campgrounds, Apartments, Duplex / Multi-family and Timeshare properties.

Supporting Data and Service Contributors

Dan Sowell, CFA
Bay County Property Appraiser



Bay County
Geographic Information System

